

Hochschule für Angewandte Wissenschaften Hamburg

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Representative online study to evaluate the commitments proposed by Google as part of EU competition investigation AT. 39740-Google

Report for Italy

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^{*} http://ec.europa.eu/competition/elojade/isef/case details.cfm?proc code=1 39740



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Summary of findings



Summary of findings

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1. Users to a large degree click on Google's vertical results

 Proposed labeling of rival results does not lead to users clicking on them considerably.

2. Users largely ignore the info icon

- Proposed info icon does not lead to users clicking on them, even though they saw this icon in some context for the first time in this study.
- 3. Click behavior differs for desktop and mobile SERP layouts, but major findings hold true.
 - Differences may be explained with larger screen real estate for rival links in the mobile layout.
- 4. Even when explicitly asked to click on a rival vertical search engine, a large number of users is not able to fulfill the task



Research objective / topic of inquiry

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How do internet users perceive the search result page layouts suggested by Google?

The online study is based on Google's suggestions for labeling its own vertical search services and the placement of topical rival offerings. With the assistance of search tasks and questionnaires, we will attempt to determine the perception and acceptance of the new content.



Method

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Representative online survey of 1000 Italian internet users

- Part 1: Questions regarding the use of the Google search engine, the estimation of one's own research capabilities, and the familiarity with the various services provided by Google
- Part 2: Click study based on the screenshots provided by Google (adapted to the respective local language)
- Part 3: Post-test questions pertaining to the perception of the displayed content and the labeling of the search results pages



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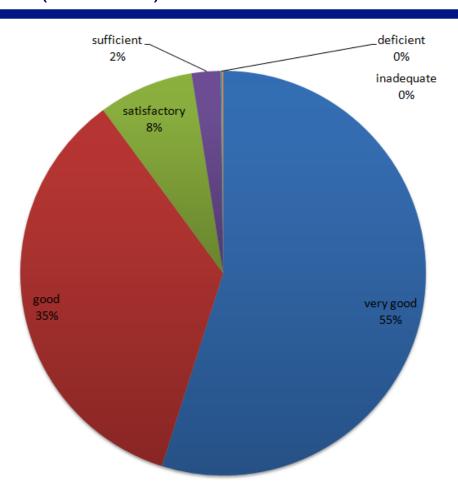
Part 1: Questions regarding the use of the Google search engine, the estimation of one's own research skills, and the familiarity with the various services provided by Google



Self-assessment of research skills in percent (n = 1000)

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Question:

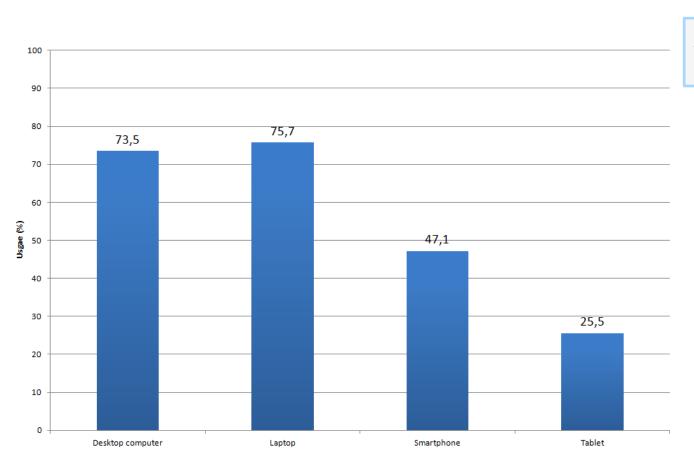
How would you rate your own ability to do research using a web search engine such as Google? Please grade yourself.



Use of Google on devices

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Question:

Which devices do you use Google on?



Contents of Google search results pages (1/4)





Contents of Google search results pages (2/4)





Contents of Google search results pages (3/4)

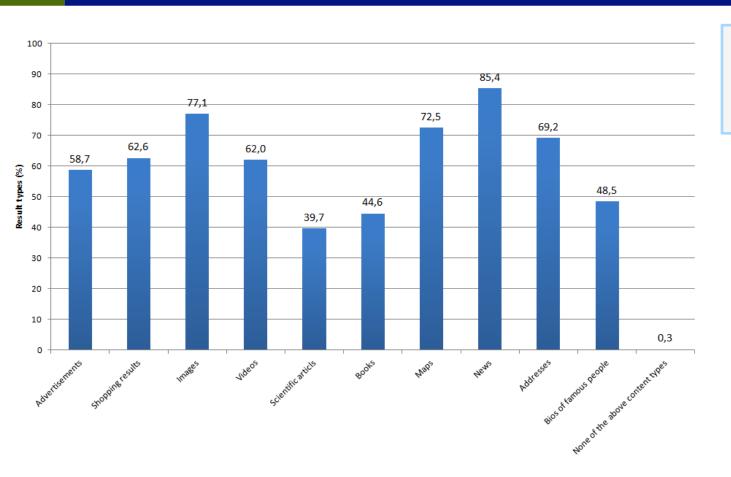




Contents of Google search results pages (4/4)

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Question:

Which of the items have you previously seen on the search results pages when using Google?



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Part 2: Click study based on the screenshots provided by Google (adapted to the respective local language)



Design and execution for click tasks (1/2)

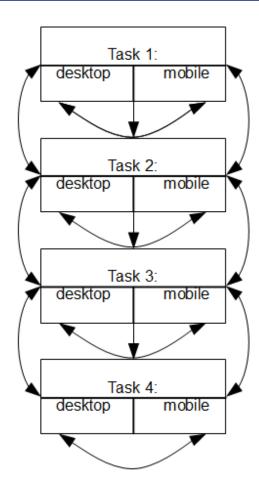
- Saving the search results pages for the search requests provided by Google in the Proposed Commitments.*
- Modification of the saved pages with highlighted passages and the layout from the Google Commitments in a desktop version, a laptop version, and a mobile layout for smartphone users.
- Definition of individual clickable areas to make it possible to describe where the study participants clicked and simulation of the hover texts for the information icons within the desktop layout.
- Randomization of the order of tasks and the respective layouts.
- Logging the clicks on the clickable areas as well as the interaction with an information icon (i), which promises to provide additional information on results from Google's vertical search services.
- Counting the clicks on the clickable areas.

^{*} http://ec.europa.eu/competition/antitrust/cases/dec_docs/39740/39740_8608_5.pdf



Design and execution for click tasks (2/2)

- All tasks are assigned in random order.
- Both layouts are displayed for each task in random order.
- A click on a result on the displayed pages leads to the next task until all tasks have been completed.

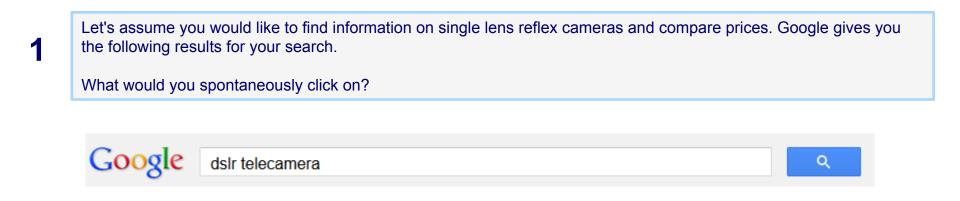




Tasks (1/2)

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2 Let's assume you would like to find information on restaurants close to you. Searching with Google gives you the following results.





Tasks (2/2)

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You would like to find information on current news stories about the current US president, Barack Obama. Searching Google gave you the following results. What would you spontaneously click on? Google obama You would like to find pictures of frogs. Searching Google gives you the following results. What would you spontaneously click on? Google rane



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Task 1: DSLR camera

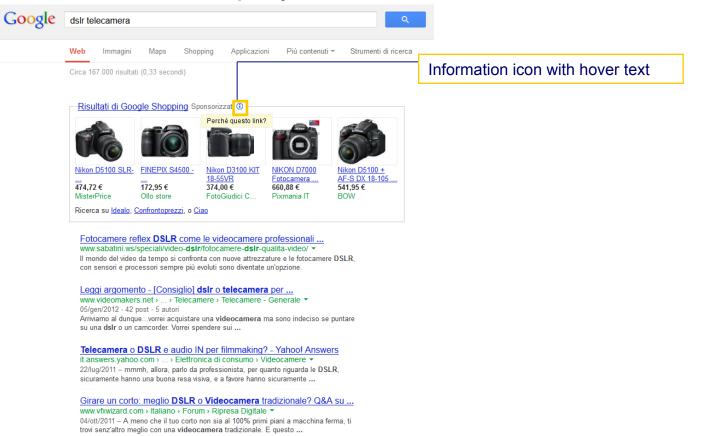


Hover effect for the information icons

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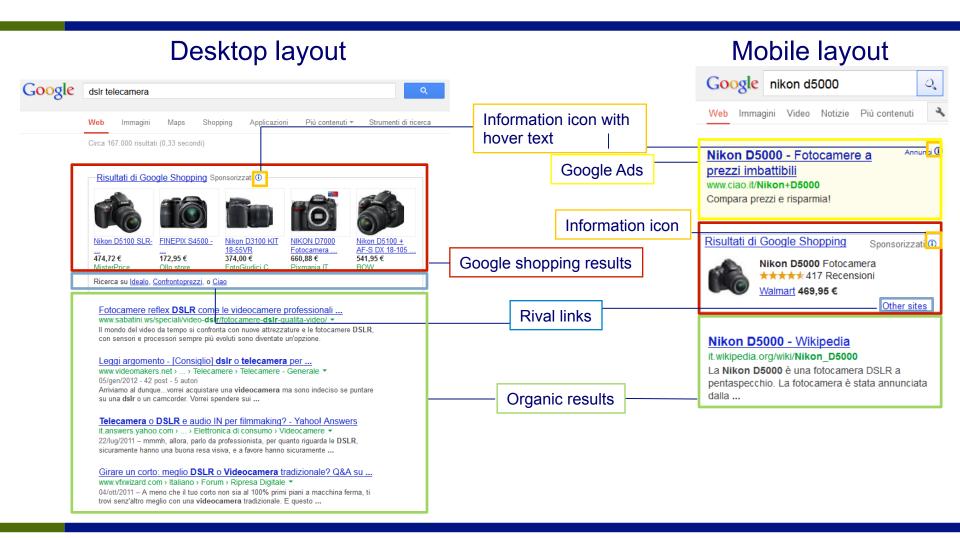
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Desktop layout



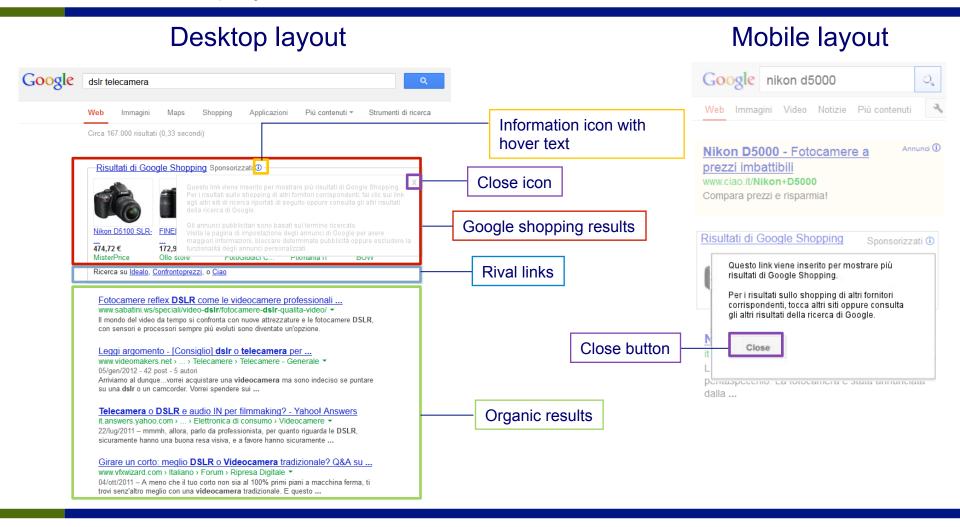


Clickable areas





Clickable areas with additional information displayed



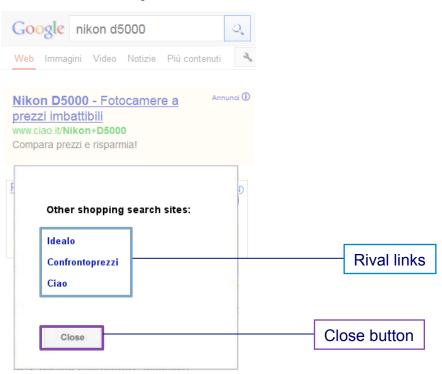


Clickable areas with rival links

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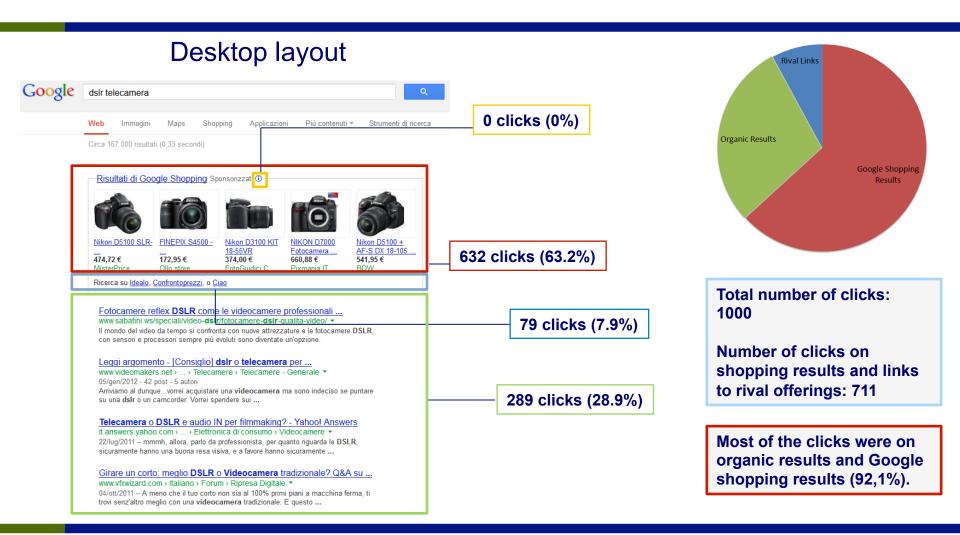
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Mobile layout





Logged clicks (desktop layout)





Clicks on rival offerings (desktop layout)

Idealo	Confrontoprezzi	Ciao	Total number of clicks
2	62	15	79

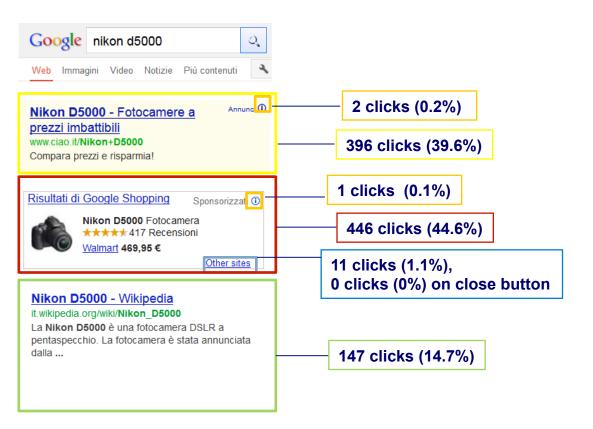


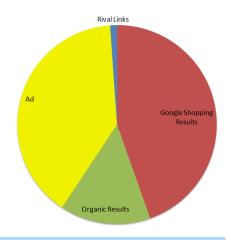
Logged clicks (mobile layout)

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Mobile layout





Total number of clicks 1000

Number of clicks on shopping results and links to rival offerings: 457

Most of the clicks were on organic results and Google Ads (84,2%).



Clicks on rival offerings (mobile layout)

Idealo	Confrontoprezzi	Ciao	Total number of clicks
1	8	2	11



Summary of clicks (desktop vs. mobile layout)

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The majority of users did not click on rival offerings.

	Google Shopping results	Organic results	Rival links	Info icon	Close Button (rival links)	All clicks
Desktop	632	289	79	0	n/a	1000
Mobile	446 (+ 396 on ad)	147	11	3	0	1003



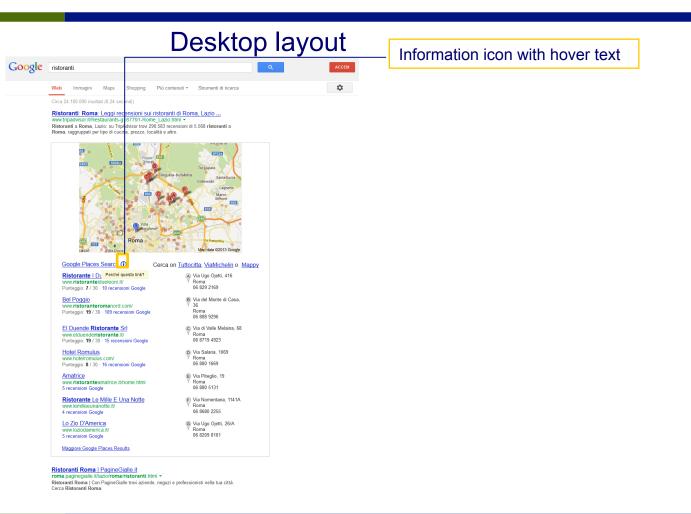
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Task 2: restaurants

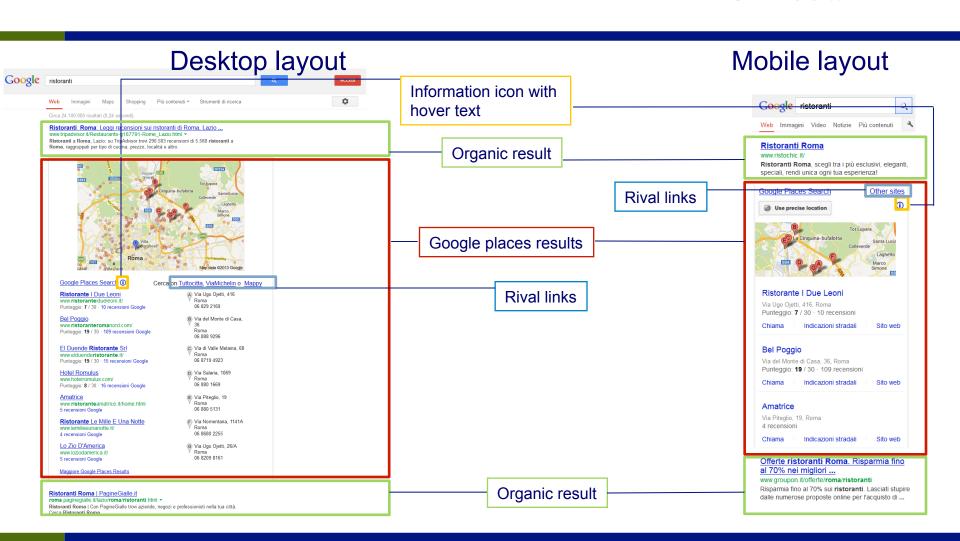


Hover effect for the information icons



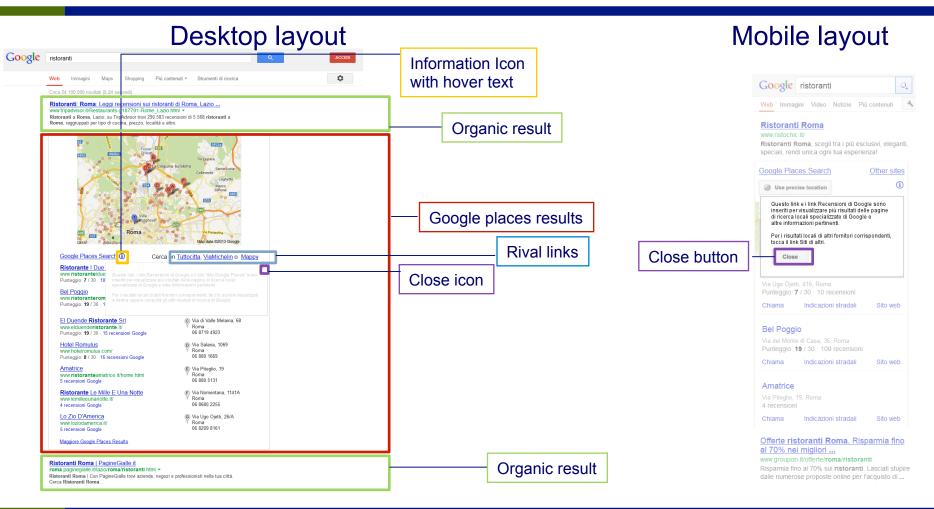


Clickable areas





Clickable areas with additional information displayed



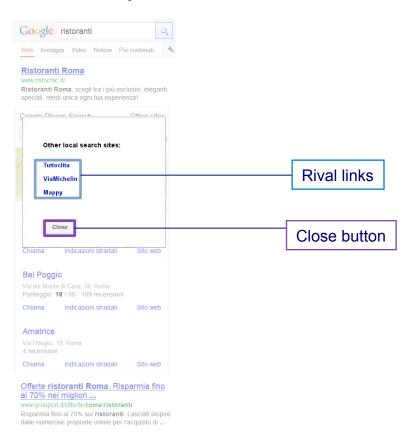


Clickable areas with rival links

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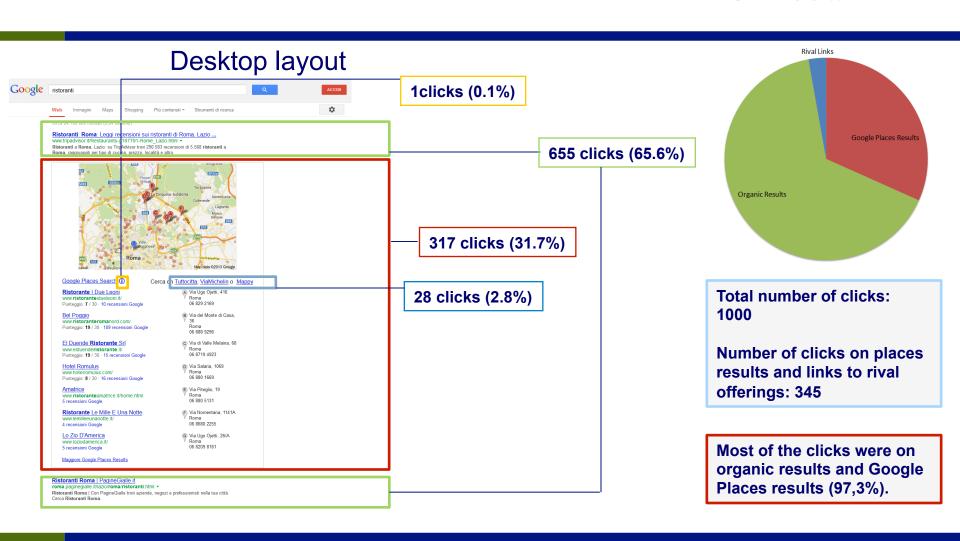
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Mobile layout





Logged clicks (desktop layout)



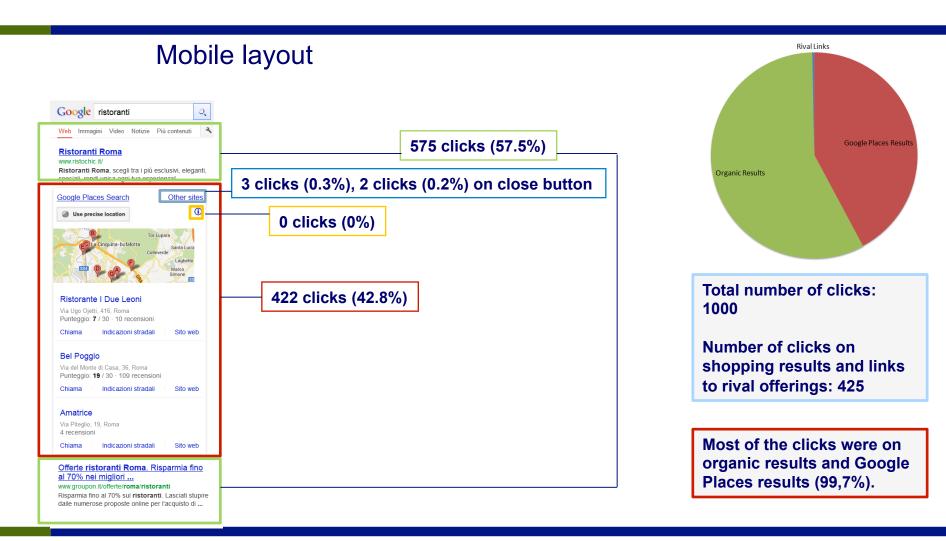


Clicks on rival offerings (desktop layout)

Tuttocitta	ViaMichelin	Марру	All clicks
20	8	0	28



Logged clicks (mobile layout)





Clicks on rival offerings (mobile layout)

Tuttocitta	ViaMichelin	Марру	All clicks
3	0	0	3



Summary of clicks (desktop vs. mobile layout)

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The majority of users did not click on rival offerings.

	Google Places results	Organic results	Rival links	Info icon	Close Button (rival links)	All clicks
Desktop	317	655	28	1	n/a	1001
Mobile	422	575	3	0	2	1000



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Task 3: Obama



Hover effect for the information icons

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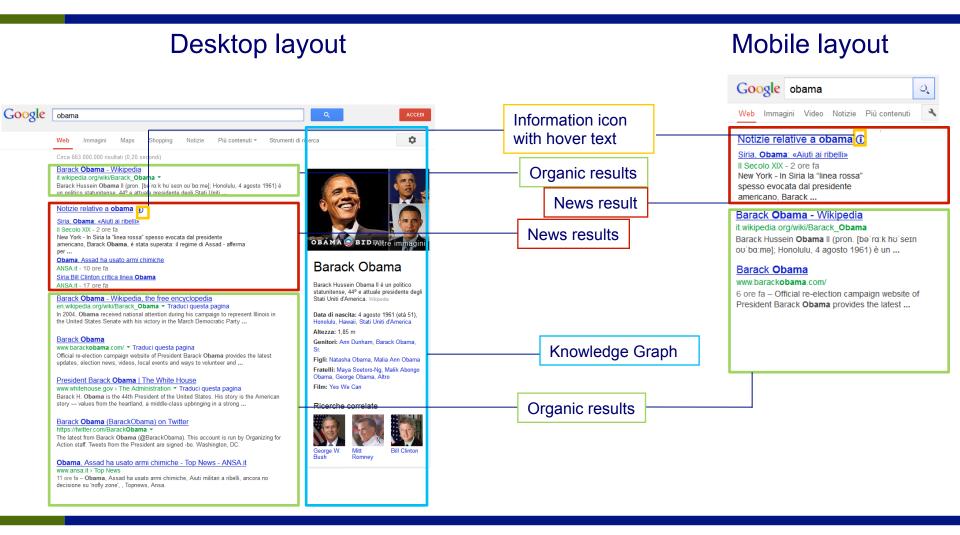
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Desktop layout





Clickable areas





Clickable areas with additional information displayed

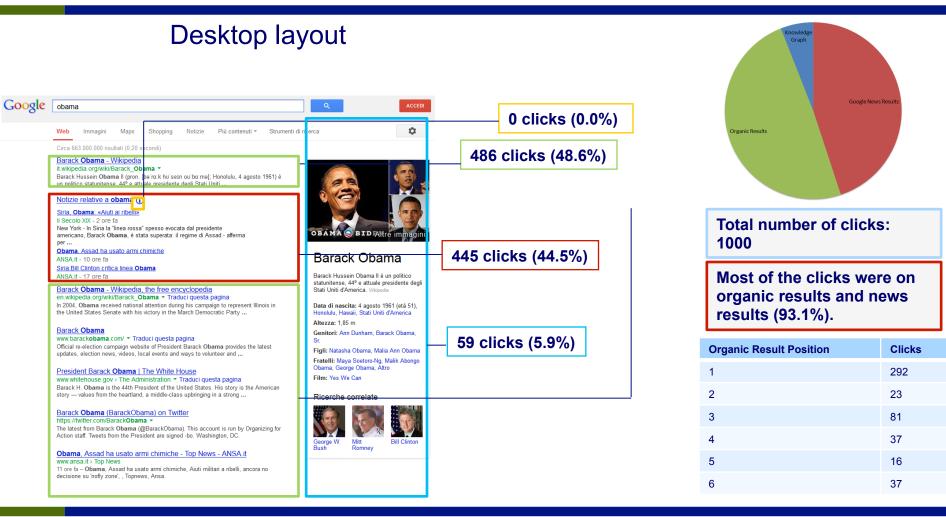
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Mobile layout **Desktop layout** Google obama Information Icon Google obama Web Immagini Video Notizie Più contenuti with hover text Ф Notizie relative a obama (1) Maps Più contenuti ▼ Circa 663 000 000 risultati (0.20 se Barack Obama - Wikipedia Organic results Questo link viene inserito per mostrare più it.wikipedia.org/wiki/Barack Obama risultati delle pagine specializzate di ricerca Barack Hussein Obama II (pron. [baˈrɑːk hʊˈseɪn oʊˈbɑːmə]; Honolulu, 4 agosto 1961) è delle notizie di Google. Notizie relative a obama (i) Close Siria, Obama: «/ Close icon Close button II Secolo XIX - 2 New York - In Siria OBAMA BID Altre immagin americano, Barac Obama, Assad ha usato anni crimicne Barack Obama ANSA.it - 10 ore fa Barack Obama Siria:Bill Clinton critica linea Obama www.barackobama.com/ News results ANSA.it - 17 ore fa statunitense, 44º e attuale presidente degli 6 ore fa - Official re-election campaign website of Barack Obama - vvikipedia, the free encyclopedia Stati Uniti d'America Wikinedia President Barack Obama provides the latest ... en.wikipedia.org/wiki/Barack Obama - Traduci guesta pagina In 2004, Obama received national attention during his campaign to represent Illinois in Data di nascita: 4 agosto 1961 (età 51), the United States Senate with his victory in the March Democratic Party ... Honolulu, Hawaii, Stati Uniti d'America Barack Obama **Knowledge Graph** Genitori: Ann Dunham, Barack Obama, www.barackobama.com/ Traduci questa pagina Official re-election campaign website of President Barack Obama provides the latest Figli: Natasha Obama, Malia Ann Obama updates, election news, videos, local events and ways to volunteer and ... Fratelli: Maya Soetoro-Ng, Malik Abongo Obama, George Obama, Altro President Barack Obama | The White House Film: Yes We Can www.whitehouse.gov > The Administration - Traduci questa pagina Barack H. Obama is the 44th President of the United States. His story is the American Organic results story - values from the heartland, a middle-class upbringing in a strong ... Ricerche correlate Barack Obama (BarackObama) on Twitter https://twitter.com/BarackObama The latest from Barack Obama (@BarackObama). This account is run by Organizing for Action staff. Tweets from the President are signed -bo. Washington, DC. Obama, Assad ha usato armi chimiche - Top News - ANSA.it 11 ore fa - Obama, Assad ha usato armi chimiche, Aiuti militari a ribelli, ancora no decisione su 'nofly zone'. . Topnews, Ansa.

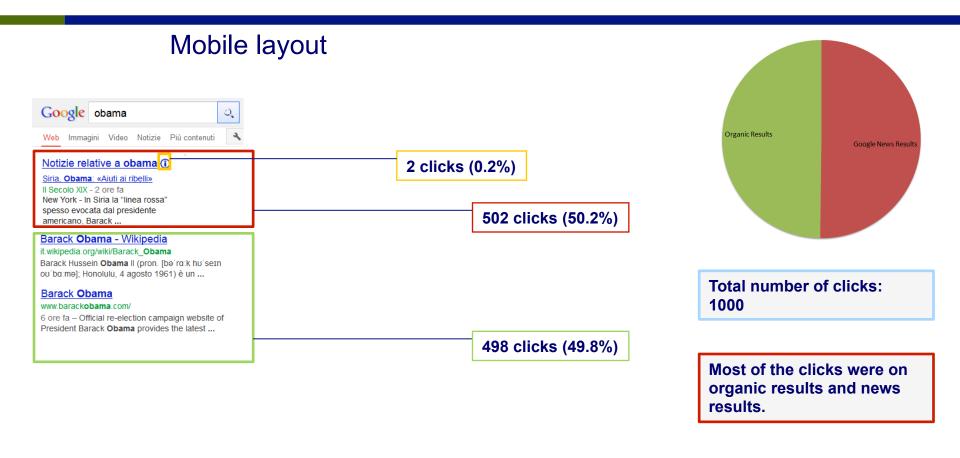


Logged clicks (desktop layout)





Logged clicks (mobile layout)





Summary of clicks (desktop vs. mobile layout)

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The majority of users ignored the information icon.

	Google News results	Organic results	Knowledge Graph	Info icon	All clicks
Desktop	445	486 (292 of thee on the first organic result)	59	0	1000
Mobile	502	498	n/a	2	1002



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Task 4: Frogs

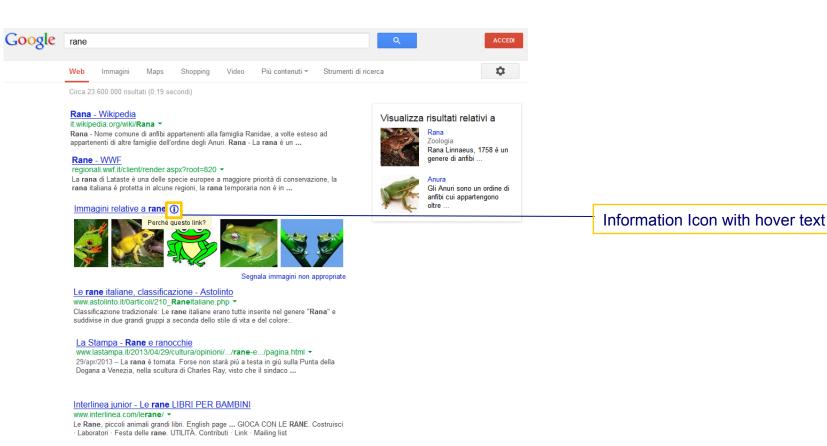


Hover effect for the information icons

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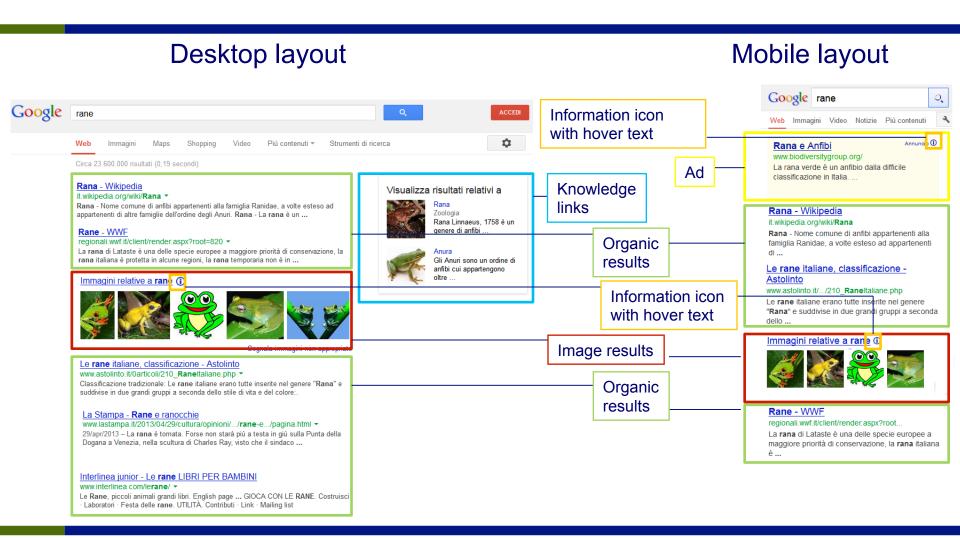
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Desktop layout



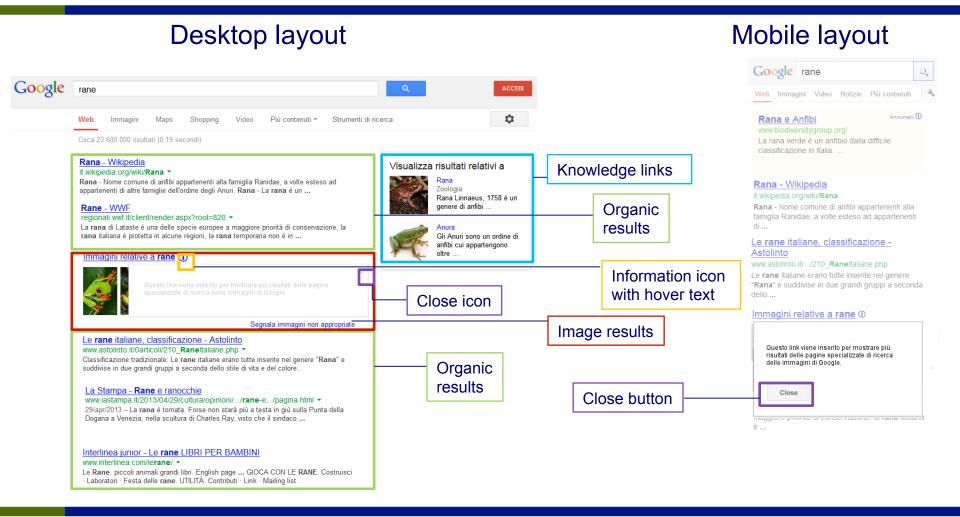


Clickable areas



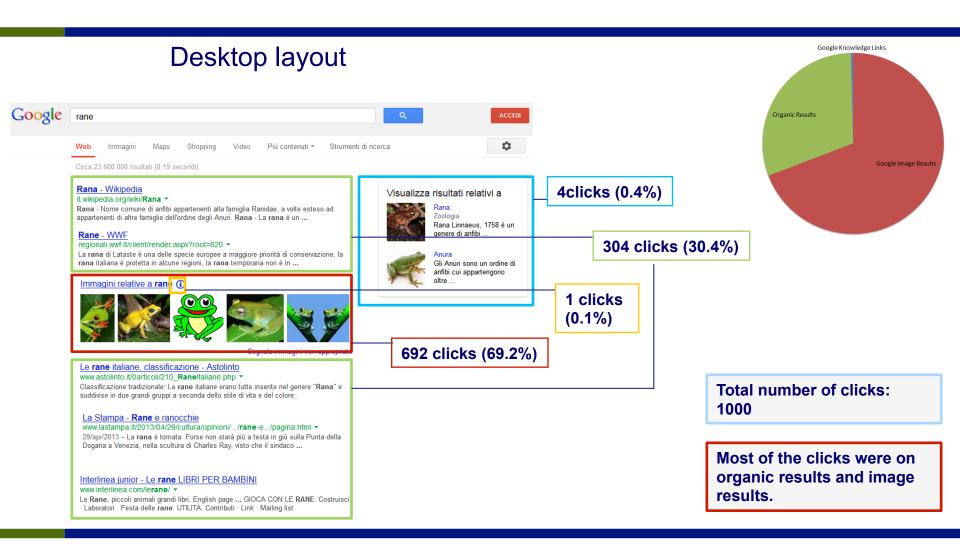


Clickable areas with additional information displayed





Logged clicks (desktop layout)



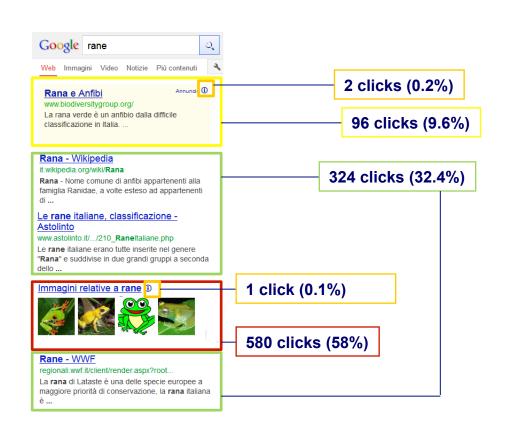


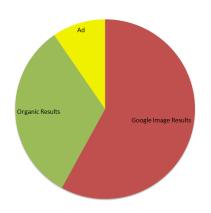
Logged clicks (mobile layout)

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Mobile layout





Total number of clicks: 1020

Most of the clicks were on organic results and image results.



Summary of clicks (desktop vs. mobile layout)

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The majority of users click on images.

	Google Image results	Organic results	Google Knowledge Graph	Info icon	All clicks
Desktop	692	304	4	1	1001
Mobile	580 (+ 96 on ad)	324	n/a	2	1002



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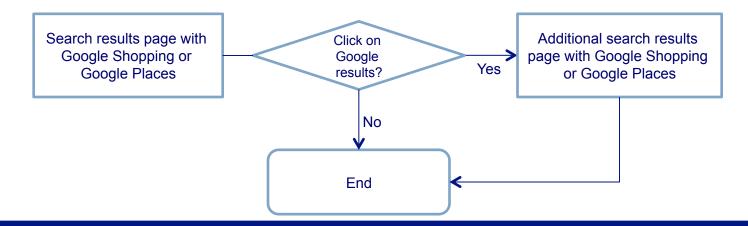
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Supplemental tasks to assess the perception and usage of competing offers placed on Google results pages



Additional tasks: Methods

- Use of click dummies from task 1 (product search) and test 2 (local search) within the desktop layout
- Users are instructed to click on the search results pages of one of the competing search engines
 - Example task 1: "Now you will see another search results page for the search about the digital single lens reflex camera. Please look for a link within these results that will take you to a comparison shopping engine and click on it."
- If the user selects Google as the comparison shopping engine, the task is repeated.





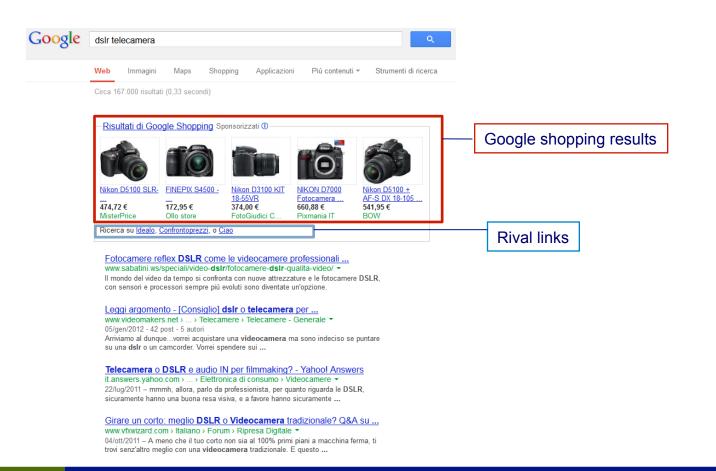
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Additional task 1: DSLR camera



Shopping results and rival links





Results

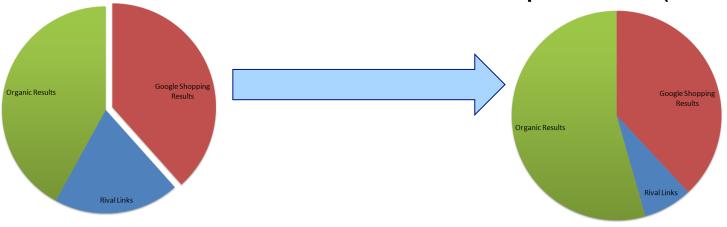
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A large number of users continue to click on Google shopping even when they are prompted a second time to click on a competing offer.

Initial request to click (n = 1000) Second

Second request to click (n = 452)



	1st step	2nd step	Percentage after the second step
Clicks on Google Shopping	384 (38.4%)	146 (38%)	
Clicks on rival search engine	196 (19.6%)	29 (7.6%)	225 (22.5%)



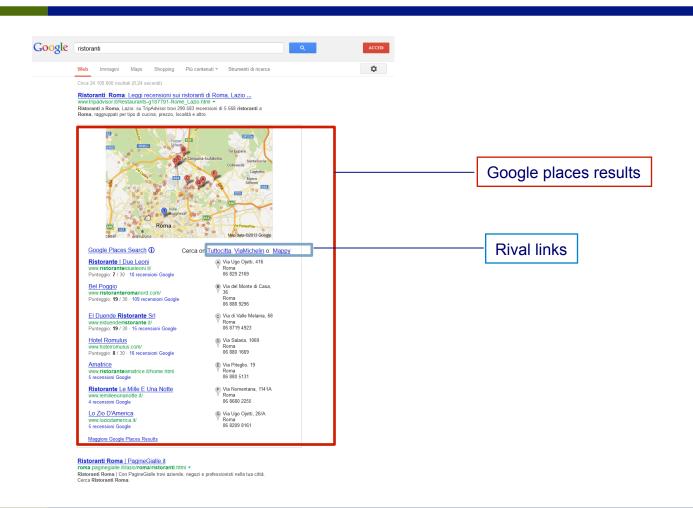
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Additional task 2: restaurants



Google places results and rival links





Results

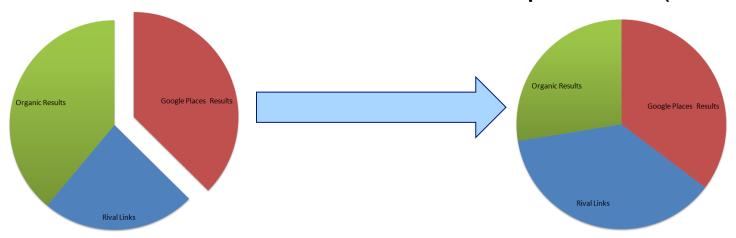
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A large number of users continue to click on Google shopping even when they are prompted a second time to click on a competing offer.

Initial request to click (n = 1000)

Second request to click (n = 294)



	1st step	2nd step	Percentage after the second step
Clicks on Google Places	374 (37.4%)	132 (35.3%)	
Clicks on rival search engine	237 (23.7%)	139 (37.2%)	376 (37.6%)



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Part 3: Post-test questions pertaining to the perception of the displayed content and the labeling of the search results pages



Post-test questionnaire

- Post-test questionnaire on the types of results and designations noticed during the click study
 - A question regarding the labeling of the results types
 - A question on the pictograms used in the search results pages
- In both cases, actually existing labels as well as imagined labels were reported.
- The order of the results types and pictograms presented was randomized.
- Evaluation for two conditions: 1. without tolerance threshold, 2. with tolerance threshold (an incorrect answer is tolerated).



Perception of the result type labeling on the search results pages

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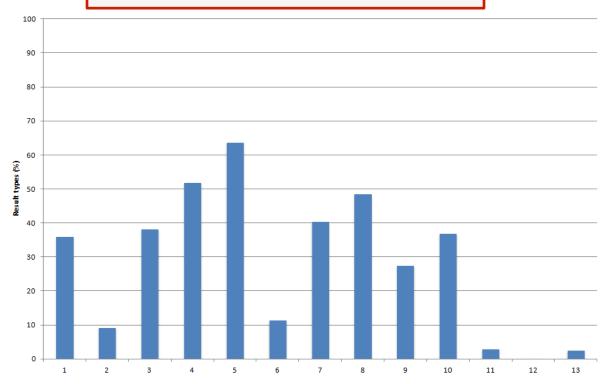
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Question: Which of the following labels and/or content on the results page did you notice when completing the tasks?

Possible answers (multiple answers possible):

- 1 = advertisements
- 2 = paid results
- 3 = sponsored links
- 4 = images of
- 5 = Google Maps search
- 6 = videos of
- 7 = news about
- 8 = Google Shopping results for
- 9 = show all results
- 10 = related searches
- 11 = Safe Search
- 12 = Other sites
- 13 = I didn't see any of the listed content items.

Most users were able to name at least one of the labels. But only a few users were able to completely name all the labels correctly.





Perception of the pictograms on the search results pages

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Question: Which of the following icons did you see when completing the assigned tasks?

Possible answers:









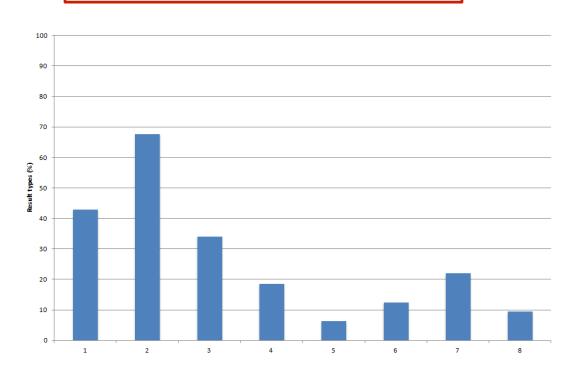


6 – X

7 - +1 (incorrect response)

8 - None of the icons listed

Most users were able to name at least one of the pictograms. But only a few users were able to completely name all the pictograms correctly.





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Appendix



Appendix 1: Study outline

Research objectives	Verification of the search results page layouts suggested by Google with respect to •the selection behavior of German internet users for desktop and mobile search •how the labels used are perceived
Method	 Online survey with search tasks Pre-test and post-test questionnaires The study's main component was carried out as an interactive click study on the search results page layout suggested by Google for the following searches: dslr camera (product search scenario) restaurants (local search scenario) Obama (news search scenario) frogs (image search scenario)
Sample	A representative sample 1000 Italian internet users
Fieldwork and tests conducted	 June 17-23, 2013 Survey conducted by eResult GmbH, Göttingen, Germany



Appendix 2: Complete questionnaire (English; 1/5)

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Pre-test questionnaire

1	Have you used the Google search engine in the past three months?	1= yes 2= no
2	How would you rate your own ability to use a web search engine such as Google? Please grade yourself.	1 = very good 2 = good 3 = satisfactory 4 = sufficient 5 = deficient 6 = inadequate
3	Which devices do you use Google on?	1 = desktop computers (at home or in the office) 2 = laptop 3 = smartphone 4 = tablet 5 = other, specifically (open-ended response)
4	Which of the following types of content have you seen on search results pages when using Google in the past?	1 = advertisements7 = maps2 = shopping results8 = news3 = images9 = addresses4 = videos10 = bios of famous5 = scientific articlespeople6 = books11 = none of the above content types



Appendix 2: Complete questionnaire (English; 2/5)

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Task group 1

5	Let's assume you would like to find information on single lens reflex cameras and compare prices. Google gives you the following results for your search. What would you spontaneously click on?	
6	Let's assume you would like to find information on restaurants close to you. Searching with Google gives you the following results. What would you spontaneously click on?	
7	You would like to find information on current news stories about the current US president, Barack Obama. Searching Google gave you the following results. What would you spontaneously click on?	
8	You would like to find pictures of frogs. Searching Google gives you the following results. What would you spontaneously click on?	



Appendix 2: Complete questionnaire (English; 3/5)

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Task group 2

9	Now you will see another search results page for the search about the digital single lens reflex camera. Please look for a link within these results that will take you to a comparison shopping engine and click on it.	
(9a)	Task 9 is repeated if Google is selected as the comparison shopping engine. (If Google is selected again, go to next task/question.)	
10	Here you will see another search results page for the restaurant search. Please look for a link within these results that will take you to an online map service and click on it.	
(10a)	Task 10 is repeated if Google is selected as the online map service. (If Google is selected again, go to next task/question.)	



Appendix 2: Complete questionnaire (English; 4/5)

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Post-test questionnaire

11	Please recall for a moment the tasks which you have completed. Which of the following labels and/or content on the results page did you notice when completing the tasks?	Response choices (multiple responses possible — choices are randomized): 1 = advertisements 2 = paid results 3 = sponsored links 4 = images of 5 = Google Maps search 6 = videos of	7 = news about 8 = Google Shopping results for 9 = show all results 10 = related searches 11 = Safe Search 12 = I didn't see any of the listed content items.
12	Which of the following icons did you see when completing the tasks?	Response choices (multiple responses possible — choices are randomized): 1 = 2 = 3 = 4 = ?	5 =



Appendix 2: Complete questionnaire (English; 5/5)

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Demographic data

13	Please indicate your gender	1 = female 2 = male
14	Please provide your age	
15	Please select the highest level of education you have completed	1 = none 2 = Hauptschulabschluss (lower secondary education level) 3 = mittlere Reife (secondary education, high school diploma)
16	Please select your current employment status	1 = attending vocational training or university2 = employed3 = not seeking employment or unemployed



Appendix 3: Complete questionnaire (Italian; 1/5)

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Pre-test questionnaire

1	Negli ultimi 3 mesi hai utilizzato il motore di ricerca Google?	1 = sì 2 = no	
2	Come ritieni che siano le tue capacità di effettuare ricerche con un motore web come Google? Datti un voto, come a scuola.	1 = ottimo 2 = buono 3 = discreto 4 = sufficiente 5 = scarso 6 = insufficiente	
3	Su quali dispositivi utilizzi Google?	1 = computer desktop (a casa o in ufficio) 2 = computer portatile 3 = smartphone 4 = tablet 5 = altro (specificare)	
4	Quali dei seguenti contenuti hai visto nelle pagine dei risultati della ricerca utilizzando Google? (sono possibili più risposte)	1 = annunci 2 = shopping 3 = immagini 4 = video 5 = articoli scientifici 6 = libri	7 = cartine 8 = notizie 9 = indirizzi 10 = brevi biografie di persone famose 11 = nessuno di questi



Appendix 3: Complete questionnaire (Italian; 2/5)

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Task group 1

5	Immagina di voler trovare informazioni sulle macchine fotografiche reflex e di confrontarne i prezzi. Google fornisce i seguenti risultati per la tua ricerca. Istintivamente su quale faresti clic?	
6	Supponiamo che tu voglia informazioni sui ristoranti della tua zona. La ricerca di Google ha prodotto i seguenti risultati. Istintivamente su quale faresti clic?	
7	Vuoi leggere le ultime notizie sul Presidente degli Stati Uniti Obama. Una ricerca con Google ha prodotto i seguenti risultati. Istintivamente su quale faresti clic?	
8	Vuoi trovare immagini di rane. La ricerca con Google produce i seguenti risultati. Istintivamente su quale faresti clic?	



Appendix 3: Complete questionnaire (Italian; 3/5)

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Task group 2

9	Vedi di nuovo una pagina dei risultati della ricerca di una macchina fotografica reflex digitale. In questi risultati cerca un link che porti a un motore di ricerca simile per il confronto dei prodotti e fai clic.	
(9a)	Hai di nuovo scelto i risultati Shopping di Google. Cerca nei risultati un altro fornitore per la ricerca di prodotti.	
10	Qui vedi ancora una volta una pagina dei risultati della ricerca di ristoranti. In questi risultati cerca un link che porti a un servizio di cartine e fai clic.	
(10a)	Hai di nuovo scelto Google Places. Cerca nei risultati un altro servizio di cartine.	



Appendix 3: Complete questionnaire (Italian; 4/5)

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Post-test questionnaire

11	Ripensa agli esercizi che hai svolto. Definire gli identificativi Durante gli esercizi, quali dei seguenti identificativi e/o contenuti ti sono saltati all'occhio nelle pagine dei risultati? (sono possibili più risposte)	1 = annunci 2 = risultati a pagamento 3 = link sponsorizzati 4 = immagini su 5 = ricerca Google Maps 6 = video su	7 = notizie su 8 = risultati Google Shopping per 9 = mostra tutti i risultati 10 = ricerche correlate 11 = filtro famiglia 12 = non ho visto nessuno di questi contenuti.
12	Quali dei seguenti simboli hai visto durante lo svolgimento degli esercizi? (sono possibili più risposte)	1 = i 2 = 3 = 4 = ?	5 = 1 6 = X 7 = 1 8 = nessuno dei simboli mostrati



Appendix 3: Complete questionnaire (Italian; 5/5)

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Demographic data

13	Indica il tuo sesso.	1 = donna 2 = uomo
14	Indica la tua età.	
15	Indica il tuo grado d'istruzione.	1 = nessuno 2 = licenza media 3 = licenza ginnasiale 4 = diploma di scuola superiore 5 = laurea
16	Seleziona la tua condizione lavorativa.	1 = apprendista o studente2 = occupato3 = disoccupato o non più occupato